

ORGANISE AND SUPPORT THE RETRAINING OF RACEHORSES AND PROMOTE THEIR ADAPTABILITY

> 2020 ANNUAL REPORT OBJECTIVES FOR 2021

AGENDA

- 1. A Word from the President
- 2. 2020 Retrospective
- 3. Approval of the 2020 Accounts
- 4. 2021 Objectives
- 5. Questions

I. A WORD FROM THE PRESIDENT

Dear Everyone,

How sad it is not to be able to see each other "in the flesh" as I write this at the beginning of 2021. I wish you nevertheless (although a little late) an excellent New Year with the hope that we will once again be able to organise our events at the races and other places that will allow us to see each other and show the public what we do and the magnificent work of our structures that show off how adaptable thoroughbreds are for all equestrian disciplines.



I would like to welcome Clotilde, who joined us at the end of the year and is kindly giving us her time despite many family, professional and volunteering activities. Thank you Clo! I am sure that you and Carole will form a great team!

Thank you to all the people and structures which are tirelessly investing themselves for the well-being of our horses, and God knows that with the difficult period we are going through and the financial difficulties of many people involved in racing, we are more and more in demand to place horses in emergency situations. Thank you also to all the volunteers who are present at our side, and without whom ADDP simply could not exist. A huge thank you to all those who support us financially and who allow all those racehorses that have given us so much joy to experience a second happy life. I would like to mention France Galop, the Thoroughbred Breeders' Association, the Trainers' Federation, the Jockeys' Association and Agents, Arqana and Osarus, Insurers, notably Markel, etc.

Thanks also to all the owners, breeders, trainers, jockeys and jockey agents who agreed to donate part of their earnings during the great weekends of racing, the Arc de Triomphe and the Grand Steeple. I would also like to thank all those, known or unknown, sympathetic to our cause, who send donations to Au-Dela des Pistes to help us place as many horses as possible for their retraining or retirement.

The year 2020 has been a complicated one for everyone, I am afraid that 2021 will also be complicated, but we must never relax our vigilance and our actions in favour of the well-being of racehorses because our opponents are more and more active and simply want the death of racing as well as of all sports and leisure activities related to the horse. Let us show them how much we love our horses and take care of them throughout their lives.

Aliette Forien

II. 2020 OPERATIONAL PERFORMANCE REVIEW

I. REVIEW OF "COMMUNICATION AND EVENTS"

Faced with an extraordinary and complex year, we had to adapt. As soon as there was an opportunity, we were available to show what the charity does.

A. SPEAKING ENGAGEMENTS

1. JUMPING INTERNATIONAL BORDEAUX

February: Accompanied by a member of the Au-Dela Des Pistes network, the association had the pleasure of speaking at the conference "From Well-being to the Athlete, the creation of a Sport Horse in several stages".

2. SOUTH WEST OWNERS ASSOCIATION AT LA TESTE



July: On the initiative of Marie-Pierre du Domaine de Perry, a member of the network, ADDP was able to present its work to the South West Owners' Association at a race meeting at La Teste.

3. THOROUGHBRED OWNER'S ASSOCIATION AT DEAUVILLE

August: At a conference on Racehorse Ownership and the Covid crisis, ADDP teams were invited to present their work and investment methods from a racehorse owner's standpoint.

4. TRAINER'S LICENSE COURSE





September and December: an ADDP talk is now scheduled during each trainer's license course. This is an opportunity for the association to make future professionals aware of the subject of retraining and to show the process of caring for these ex-racehorses. Several new trainers have already called upon the services of ADDP.

5. DIGITAL HORSE WEEK



December: ADDP was invited to speak on the theme of "Animal Welfare Applied to Racing" during a lively round table presented by our ambassador Kamel Boudra.

The following were also present:

Hélène BOURGUIGNON > Head of the Equine Biology department at FNCH Richard CORDE > President of the French League for the Protection of Horses Arnaud DULUARD > Head of the Livestock & Animal Health Department - Veterinary consultant at Le Trot

6. PARIS BAR ASSOCIATION

December: the Paris Bar and the Avocats et Droits de l'Animal network organised a discussion on the theme: "Retirement and the end of life of Animals".

ADDP was invited to present its work on the protection of ex-racehorses.



Commission ouverte: Retraite et fin de vie des animaux



B. EVENTS

1. FFE COMPETITIONS AND RETRAINED RACEHORSE DAYS



After the first lockdown, given the unprecedented health situation and the uncertainties surrounding the organisation of sporting events and the increased need for support to vulnerable horses, ADDP took the decision to cancel all FFE events reserved for Retrained Ex-Racehorses. It was necessary to prioritise support for horses in convalescence and the structures that accommodate them. The association was thus able to concentrate its time and resources on the "placement" aspect of its activity.

2. JOCKEYS' ASSOCIATION GOLF DAY

September: Each year, the Jockeys' Association organises a charity event (Golf competition/football and golf and a dinner) with the proceeds going towards the Jockeys' Association and a different cause each year.

Au Delà des Pistes was chosen as a beneficiary in 2020, receiving a cheque of €3,500 following the participation of retired and current jockeys such as Christophe Soumillon, Maxime Guyon, Mickaël Barzalona, Stéphane Pasquier, Thierry



Thulliez, Tony Piccone, Morgan Regairaz, Jules Mobian, Eddy Hardouin, Aurélien Lemaitre, Michael Delmares, Franck Panicucci, Anthony Lecordier, Régis Schmidlin, Thomas Huet, Erwan Chazelle, Dominique Boeuf, Sylain Dupuis as well as the trainers David Smaga, Ludovic Rovisse etc.

C. FUNDRAISING TO HELP RETRAINED RACEHORSES

1. ARC AND GRAND STEEPLE PROMISES



October: ahead of the Prix de l'Arc de Triomphe and the Grand Steeple-Chase de Paris weekends, the highlights of the Flat and National Hunt seasons, the entourage of all the runners were invited to promise to pay a fraction of their earnings to the association in the event of a prize-money winning performance - win or place - by their horses.

These initiatives raised nearly €80,000 in donations to support ex-racehorses.

2. CAFE ARQANA



December: on the initiative of Arqana and with the participation of the caterer Henri Morel, the entire turnover of the hot drinks stand during the Breeding Stock Sales was donated to ADDP. More than €2,000 was made.

D. COMMUNICATION

1. 2020 SOCIAL MEDIA RESULTS

	Facebook	Instagram	Twitter
Followers	9 720	2 866	1 929
Posts	405	136	127 300 retweets
Views	485 700	6 993	187 900

2. TESTIMONIALS

During lockdown, a call for testimonials was made to ADDP's social media followers: around forty love and friendship stories with retrained exracehorses were received, all of which were published. A boost, as well as confirmation that our commitment is worthwhile.



3. REDESIGN AND EDITING OF NEW FLYERS





REJOIGNEZ-NOUS

Soutenez Au-Delà des Pistes ;

- Devenez membre à partir de 20€ par an
- Faites un don
- Parrainez un cheval réformé
 Offrez-vous des produits Au-Delà des Pistes
- Devenez partenaire de nos événements
- Develor partenane de nos evenements
- Aidez-nous à promouvoir la polyvalence des pur-sang :
- Suivez l'actualité de nos structures, de nos Ambassadeurs et de nos événements sur les réseaux sociaux
- Partagez vos expériences sur la reconversion d'un cheval réformé
- Venez aux Journées de la Reconversion
- des Chevaux de Course sur les hippodromes Participez aux compétitions FFE réservées
- aux pur-sang réformés
- Venez à notre rencontre lors de l'Assemblée Générale annuelle

Bénéficiez d'avantages :

- Recevez notre newsletter
- Recevez votre badge ADDP
- Recevez des invitations à nos événements

NOTRE RÉSEAU DE CONFIANCE, UNIQUE EN FRANCE

Nos structures professionnelles de la reconversion

sont sélectionnées selon des critères spécifiques destinés à assurer le bien-être des chevaux réformés.

- Qualité des infrastructures, de l'alimentation et des soins
- Expérience de la reconversion et des pur-sang
- Capacité à vérifier les compétences et la fiabilité des acheteurs

Avantages du référencement Au-Delà des Pistes :

- Gage de qualité auprès des propriétaires de chevaux de courses à reformer ainsi que des cavaliers amateurs
- Visibilité sur nos outils de communication
- Participation à nos événements
- Soutien individualisé sur le plan juridique, administratif et pour la communication

Avantages pour les professionnels des courses : La garantie de la meilleure "deuxième vie" possible pour

La garantie de la meilleure "deuxième vie" possible pou leur cheval à l'issue de sa carrière.

Avantage pour les cavaliers : L'opportunité d'acheter en toute tranguillité, sous



4. UPDATING OF PARTNERSHIP OPPORTUNITIES WITH NEW OFFERS



5. AWARENESS CAMPAIGN

A series of 12 posts presenting ADDP's work in a clear manner were posted on our social networks at the end of the year. With a brand-new look, this campaign will be distributed again this year via JDG and our networks.



6. MAILINGS - NEWSLETTERS - PRESS

- 8 Newsletters sent to all subscribers
- Regular articles in **Jour de Galop**, the everyday reference for racing people.
- Leaflets inserted into press or catalogues during the sales (Argana, TDN, Show Lumet) or racing (Prix de l'Arc de Triomphe and Grand Steeple-Chase de Paris programmes)
- Mailings with information about ADDP through partnerships with: La Semaine au Galop via France Galop, Association des Entraineurs de Galop (Trainers' Association), Federations des Eleveurs et des Propriétaires (Owners' and Breeders' Associations) ...





MERCI POUR EUX ET RENDEZ-VOUS EN 2021



Charte du bien-être de la Fiah :



Administrative Assistance Retraining



charge des chevaux réformés !

Attention aux effets de la crise sur la prise en

Face à la crise sanitaire sans précédent et aux difficultés économiques qui en découlent déjà pour les professionnels de la filière, l'association Au-Delà des Pistes souhaite attirer l'attention de tous les acteurs sur les besoins accrus de soutien aux chevaux réformés

La « deuxième vie » des chevaux de course est la responsabilité de tous ceux qui ont particip leur première : éleveurs, propriétaires, entraîneurs, jockeys, agences de ventes, courtiers vétérinaires, etc. Or, les difficultés financières rencontrées par de nombreux propriétaires et entraîneurs, du fait de l'arrêt des courses pendant près de deux mois et de la baisse des allocations, risque de conduire à une augmentation du nombre de chevaux réformés dans les mois à venir · chevaux sains et net ou blessés dont l'entourage fera le choix « d'arrêter



Transmission de la demande au réseau A avec un retour dans les plus brefs délais Certificat de cession à titre gratuit à établir au arte de propriétaire signée fransport organisé pour vous

Pourquoi placer son cheva avec Au-Delà des Pistes ? S'engager pour le Bien-ètre et la traçabilité de

Cheval placé dans une structure référencée avec un expérience de la ree Protection du cheval : Subj du cher



7. POSTER CAMPAIGN

With the help of several member structures of the ADDP network, posters **"How to place my ex-Racehorse"** were put up at trainers' establishments, training centres and racecourses:

- Pompadour
- La Teste
- Bordeaux
- Auch
- Mont de Marsan
- Pau
- Agen
- Cagnes-sur-Mer
- AFASEC de Calas-Cabriès
- Strasbourg





VOUS SOUHAITEZ RÉFORMER VOTRE CHEVAL ?

Organisez le placement :

- > Contactez Clotilde de Barmon : 06 23 33 39 38
- > Transmettez :
- Une photo du cheval (nu, de profil)
- Un certificat vétérinaire avec la pathologie, le protocole de soins et le pronostic sportif
- Un certificat de cession, transmis avec le livret et la carte de propriétaire signée.
- > Transport et placement organisés dans les plus brefs délais

Pourquoi placer votre pur-sang avec Au-Delà des Pistes ?

- Bien-être et traçabilité du cheval dans sa nouvelle vie
- Protection du cheval avec France Galop : Restriction d'exploitation, interdiction d'abattage, exclusion de la consommation
- Changement de propriété avec l'IFCE
- Reconversion assurée par une structure référencée avec une expérience du pur-sang

Contact : Clotilde de Barmon / 06.23.33.39.38 /clotilde debarmon@audeladespistes.f

8. PROMOTIONAL VIDEO

The first of a series of three, this clip gives a voice to the trainers, owners and breeders who have supported ADDP and use its services.

The next episodes will be dedicated to our referenced structures and our ambassadors.

Go to our page YouTube →

https://youtu.be/NFcOd8tn1GU



Reportage "Pourquoi choisir Au Delà des Pistes ?" par les professionnels de la filière "Courses"

429 vues · Sortie le 4 nov. 2020

👔 12 📕 0 🍌 PARTAGER =+ ENREGISTRER 💀



Au Delà Des Pistes 80 abonnés

S'ABONNER

II. RÉTROSPECTIVE : REFERENCING AND PLACEMENT

A. A SOLID NETWORK OF REFERENCED STRUCTURES

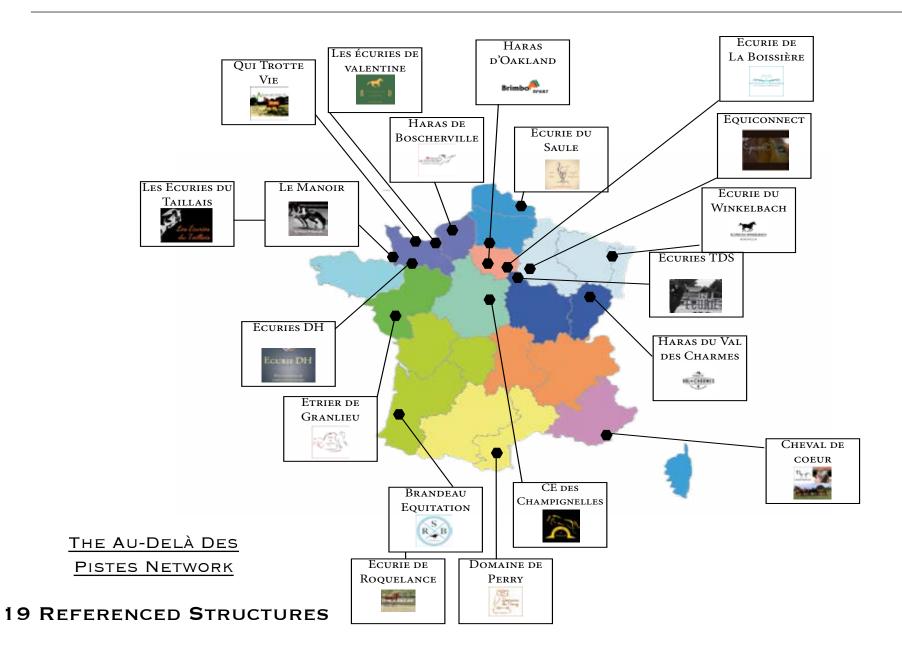
The objective of Au-Dela Des Pistes is, on the one hand, to encourage the retraining of exracehorses to other disciplines at the end of their career, as well as being committed to supporting vulnerable horses by facilitating their placement to referenced structures adapted to their needs.

In order to achieve this, Au-Dela Des Pistes is developing a network of structures with solid expertise in the reception and retraining of racehorses.

EVOLUTION OF THE NETWORK

In 2020, 10 structures left the network while six joined: Ecuries du Taillais, Ecurie du Saule, Ecurie du Winkelbach, Manoir Reconversion, Ecuries TDS and Ecuries de Valentine Petit.

Today, 19 structures are listed.



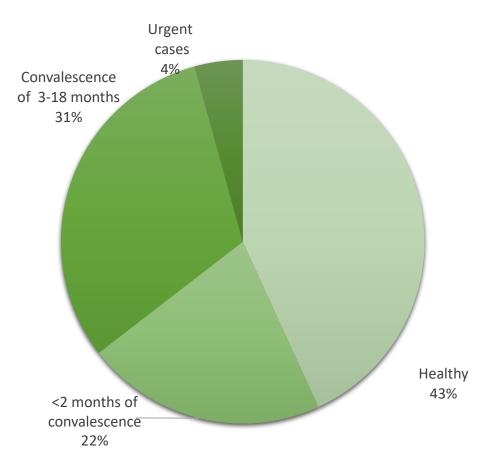
B. PLACEMENT OF RETRAINED EX-RACEHORSES

1. TYPE OF HORSES RETRAINED:

- Since the creation of ADDP in 2017, 600 horses have been welcomed into the network.
- ✓ 153 in 2019
- ✓ 234 in 2020

In 2020:

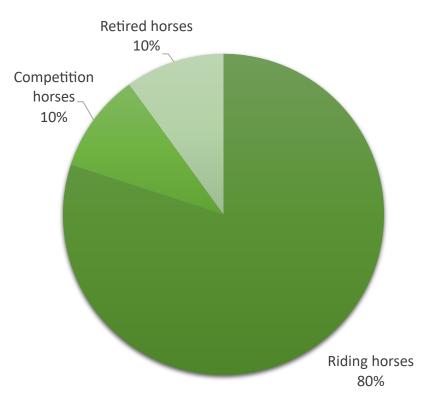
- 133 horses in convalescence (57%) for 101 "healthy horses"
- 77 horses (31%) reformed that needed a long convalescence (between 3 and 18 months: tendon injury, fracture etc.)
- **50 horses (22%)** retired from racing that needed a **short convalescence** (<2 months)
- **10 "urgent cases" (4%)**: horses in difficulty due to an owner's financial problems



2. PROVENANCE AND DESTINATION OF HORSES TAKEN IN

- **165 different owners** have sent at least one racehorse to be retrained with ADDP
- **80%** of horses taken in become leisure **riding** horses
- 10% compete
- **10%** are retired (not ridden)

This last profile of horses is growing, which has made it necessary to list structures that can accommodate, in the long term, horses that are old or have become un-rideable.



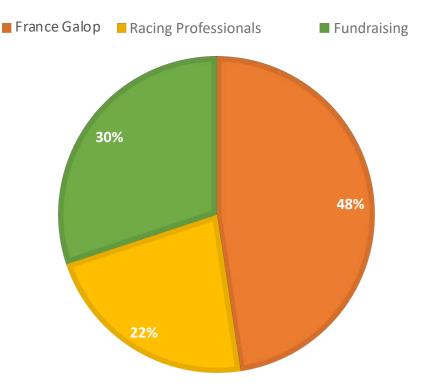
III. 2020 FINANCIAL REPORT

I- FINANCIAL BALANCE SHEET FOR "AID TO HORSES"

1. RECEIPTS

€282,624 received in the form of donations:

- **France Galop** : € 134,590
 - € 56,290 already given
 - € 78,300 in process
- Fundraising Operations: €85,000 (Arc and Grand-Steeple promises, Jockeys' Association Golf Day, ARQANA Café at the sales)
- Racing Professionals: €63,034 (owners, breeders, trainers, jockeys, jockeys and their representatives, outside fundraising missions)



DONATIONS 2020

2. EXPENSES

€181,958 in expenses in 2020, of which:

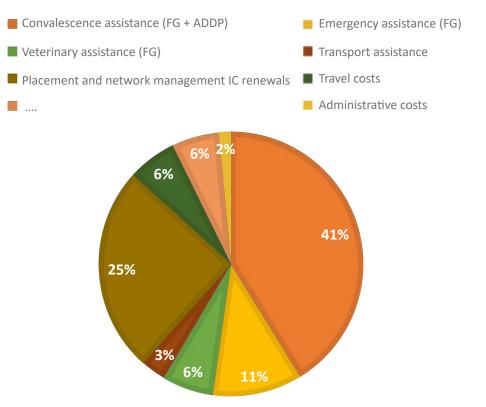
Help with vulnerable horses 62%:

- €75,000 (41%) for convalescing horses (long or short)
- €20,039 (11%) emergency aid
- **€11,391 (6%)** cost sharing in vet fees
- **€5,584 (3%)** transport costs

Operational costs 38%:

- €45,984 (25%) for the management of the network, the placement of horses and the administrative follow-up
- €10,496 (6%) for renewals / duplicates of Cls, nominations etc.
- €10,813 (6%) in travel costs
- €2,651 (2%) in administrative costs

2020 EXPENSES



II- FRANCE GALOP :

1. PARTNERSHIP AGREEMENT

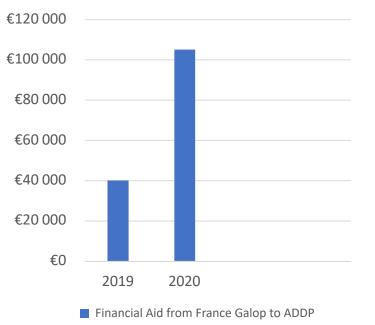
In 2020, France Galop has stepped up its support in the following areas:

- Setting up of a professional and transparent network for receiving ex-racehorses
- Protection of vulnerable horses

New aid received:

- **Renewal** of the flat-rate help fee of €300 for horses needing long convalescence periods
- Contribution to certain veterinary costs: preplacement clinical examination when they are unable to provide it, care in connection with the problem that caused the retirement from racing.
- Participation in the travel costs for referencing visits

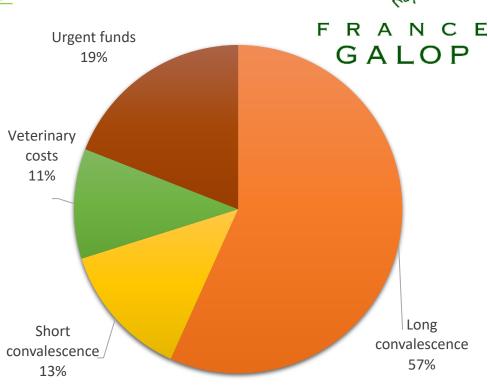
Financial Aid from France Galop to ADDP





2. HELP GIVEN TOWARDS VULNERABLE HORSES

- €105,231 (versus €40,238 in 2019) given via ADDP to registered structures to help vulnerable horses
- €59,700 (57%) in help for horses that need a long convalescence period
- €14,100 (13%) in help for horses that need a short convalescence period
- **€20,039 (19%)** given for horses in **urgent** situations (owner cannot pay)
- €11,391 (11%) Contribution to certain veterinary costs (pre-placement clinical examination when they are unable to provide it, care in connection with the problem that caused the retirement from racing)



3. CONTRIBUTIONS TO THE FUNCTIONING OF THE NETWORK

- €20,320 donated to ADDP in contribution to the operation of the network: placement and monitoring of horses, operational procedures.
- €9,040€ donated to ADDP for the construction of the network (referencing visits)

* Docteur Sonia Wittreck,

Vet in charge of the Passport and ID Department at France Galop

III- DONORS AND OTHER PARTNERS

1. REGULAR DONORS

- Owners and/or breeders making annual donations or as the result of runners: Godolphin, Ecurie des Monceaux, Ecurie Wertheimer et Frère, Haras de Bouquetot, Al Asayl, Ecurie Vivaldi, Ecurie TOP.
- Associations that represent racing professionals: Thoroughbred Breeders' Association, Trainers' Association.

2. ONE-OFF DONATIONS AND FUNDRAISING

- Ecurie High Heels: donation of prize money won
- Stable Staff Awards: Valentin Bülthoff donated his prize
- Arc and Grand-Steeple promises, Jockeys' Association Day (see part 1)
- Ecuries de Diane: donation

3. PARTNERSHIPS AND IN-KIND DONATIONS

- Reduced rates for transport from **STC**, **STH Hipavia**, **TransHorses**, **My Little Truck**
- "Sponsorship" of horses in convalescence: Markel (3 horses per year)
- Partnerships "in kind": Padd Lamorlaye (donation of equipment for the structures), R&B
 Presse (helping with communication), Zuzanna Lupa (photos), Jour de Galop (advertising spaces)



IV- FINANCIAL BALANCE SHEET OF THE "COMMUNICATION AND EVENTS" COMPONENT

Event activity considerably reduced by COVID

1. REVENUE

- €16,609 received in the form of donations (memberships, sponsoring, sale of derivative products)

2. EXPENDITURE

- €6,546 in administrative costs (banking, accountant, stationery etc.)
- € 43, 535 in promotional activities (communication, awareness see Part 1)

IV. 2021 PROJECTS

I. COMMUNICATION AND EVENTS

A. COMPETITIONS FOR EX-RACEHORSES

Started in 2018, the show jumping events reserved for ex-racehorses will resume in 2021 if the current conditions allow. As initially planned in 2020, they will be extended to Dressage and also eventing.

Our aim is to choose competition venues close to our referenced structures in order to involve them and make the most of promoting our work with them during these events.

B. RETRAINED RACEHORSE DAYS

In view of their success, these events are a priority on our schedule. The public is fond of them, and our ambassadors are always delighted to participate. Thanks to our volunteers and the horses of course, these days are great moments that promote the links between the racing and equestrian sports communities.

C. CHARITY AND PROMOTIONAL EVENTS

With amazing support from our partners, we will do our utmost to make ADDP shine in the spotlight once again over some convivial moments in aid of retrained racehorses: Arc and Grand Steeple promises / Apero Polo / ...







PROVISIONAL CALENDAR

AWAITING VALIDATION WITH THE LOCATIONS AND HEALTH AUTHORISATIONS

AWAITING PROGRAMMING: THE BRIMBORION AND STE FOY

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LEVEE DE FOND parade PS (avec Epreuve PS au Pic en attente de conf)

URCC:

C. COMMUNICATION STRATEGIES

- FRANCE GALOP
- #raceandcare
- Interviews
- Reports
- Influencer
- Regular posts on social media
- CREATION OF CONTENT
- Clips
- Social Media
- LEAFLETS
- E-MAILINGS
- GOODIES
- Badges
- Saddle cloths
- Bracelets
- Mugs
- Tote bags ...



Connaissez-vous la reconversion des chevaux de courses ? * #IIsPeuventToutFaire Saut d'obstacle, dressage, western, polo, horse-ball, concours complet, cheval de compagnie, de famille... Trouvez le cheval qui vous correspond avec Au-delà des Pistes, association soutenue par France Galop Assurez une belle seconde carrière aux galopeurs ! Découvrez toutes les actions de l'association Au-delà des Pistes par ici : www.audeladespistes.fr #RaceAndCare

...







• AWARENESS CAMPAIGN

With a brand new look, the 12 episode campaign with clear messages will again be broadcast via Jour De Galop and on our networks once again to emphasise our message (visuals still in production).





PROTECTION DU CHEVAL RÉFORMÉ

Chaque geste est un soutien !

Restriction d'exploitation en course

Protection contre l'abattage et la consommation

•

Traçabilité du cheval toute sa vie après la vente





L'ENVERS DU DÉCOR

Chaque geste est un soutien !

Soyons tous responsables

Réformons avant blessures

Assumons la reconversion

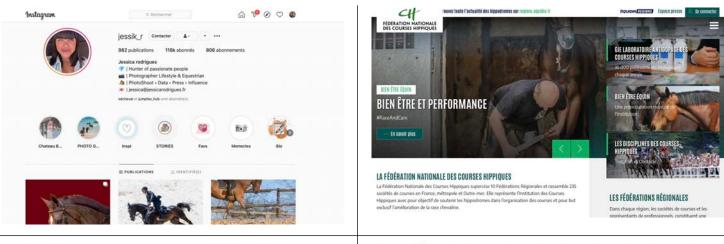
Le bien-être animal, une priorité pour la filière



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• PARTNERSHIPS

- Fédération Nationale des Courses Hippiques (National Horseracing Association): partnership
 "Well-being"
- Heat & Canter: content writing
- Jessica Rodrigues: Influencer (reporting)
- Association Passerelle Trotters: joint sessions and exchanges



PASSERELLE





Passerelle L'association des TROTTEURS, issus de la filière course en fin de carrière sportive ou de reproduction.

II. PLACEMENT AND OPERATION OF THE NETWORK

A. DEVELOPMENT OF THE NETWORK

1. DIVERSIFICATION

- **SOS** cheval, an association dedicated to saving horses, joined the network
- Continuing to expand nationwide
 - 2 new structures in the South West: Ecuries de la Tour and Ecurie Bonjour Bonsoir

- Several interesting structures in the process of being referenced in the Poitou, Loire and close to Chantilly.

2. AIMS FOR OPTIMISING THE NETWORK

- Create links between the structures by using everyone's individual competences
- Maintain a **quality network**, quality not quantity and to be able to meet the demands for all profiles of horses.
- Raise the profile of the network further with our work and events
- Help in possible after-sales disputes through the support of Blanche de Granvilliers, a Law Attorney at the Paris Bar.







B. MAKE PLACING HORSES EASY

1. REDUCING THE ADMINISTRATIVE BURDEN

- **Easily attain the documents necessary** for the protection of the horse by explaining to those involved the advantages of such a procedure.
- Set up a **quick transfer between the ADDP and France Galop** teams to speed up the transmission of administrative documents and their processing.
- For horses sold with a copy of their Passport: document stating the steps being taken with France Galop, sent directly by ADDP to the new owner of the horse.

2. IMPROVE THE FOLLOW-UP WITH HORSES

- **Improve the database** to centralise information on the location of the ex-racehorses: veterinary reports, photos, monitoring of financial aid, contact details of the transferor's entourage and the new owner, etc.
- To help in the **management of convalescence** with veterinary expertise thanks to the help of Dr. Camille Thomas (BMC and MENNESSIER)

III- PUBLIC INTEREST STATUS

The status of Public Interest, that allows for the issuance of tax receipts is not the approach best suited to our work and missions. We have therefore withdrawn our request for the moment.

IV- GENERAL INTEREST STATUS

The recognition of General Interest would allow us to issue tax receipts, making donations to ADDP deductible from Income Tax at a rate of 60% to 66%.

A first request in 2018 was refused due to ADDP's insufficient involvement in helping vulnerable horses.

A new application is planned for 2021, based on the volume of financial aid paid by ADDP in 2020.

V. QUESTIONS



THE OPERATIONAL TEAM IS AT YOUR SERVICE

#ILSPEUVENTTOUTFAIRE



COMMENT PLACER UN CHEVAL ?

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« TRAVAILLER EN TOTALE CONFIANCE AVEC TOUS LES PROFESSIONNELS DE LA FILIÈRE ET NOS STRUCTURES RÉFÉRENCÉES POUR UNE RECONVERSION RÉUSSIE "





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« S'ENGAGER POUR LE BIEN ÊTRE DES PUR-SANG, LEUR TROUVER LE MEILLEUR POUR UNE NOUVELLE CARRIÈRE "







Marie-Christine CHOURAQUI Administratif Placement admin@audeladespistes.fr

« S'ASSURER DE LEUR PROTECTION ADMINISTRATIVE ET JURIDIQUE "



#RACEANDCARE

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